

Cash Reimbursement for Your School

*Raise Capital at the End of the Fiscal Year
While Maintaining Use of Your Assets*



As schools approach their fiscal year end, it is an excellent opportunity to analyze their financial position. A turbulent economic environment ensures that your cash position is an important financial consideration. By demonstrating a strong cash position, it is possible to:

- ✓ Maintain debt ratings
- ✓ Avoid bank covenant violations
- ✓ Improve liquidity ratios
- ✓ Consolidate capital acquisitions onto one lease

For these reasons, it is common to execute a sale/leaseback transaction in the final month of a school's fiscal year, or at the end of a quarter.

What is a Sale-And-Leaseback?

In an equipment sale-and-leaseback, you sell your equipment to a lessor, and the lessor reimburses you for equipment. You continue the use of your equipment and use the cash for:

- ✓ School growth
- ✓ Strategic projects
- ✓ Debt reduction
- ✓ Strengthen cash position on balance sheet

From an accounting perspective, it's possible to structure the transaction without creating additional debt for your school. With certain lease structures, the lease payments can be treated as operating expenses.

100% *reimbursement to your school for the project's hardware, software and soft costs once the sale-and-leaseback is finalized.*